

Congratulations to the Club Caribe Team for a Successful Inaugural Member Meeting!

The 2011 Club Caribe Villa del Palmar Annual Member Meeting was a great success. The Annual Meeting is designed to hold elections and present relevant information from each area that touches the membership. Our theme was "Celebrate Club Caribe!" and we did just that! The weekend offered some opportunities for members to meet their Club and resort representatives and meet new friends. Beautiful wine and wine accessory gift sets were presented to each member along with their conference packet. The Welcome Cocktail reception was held on the 9th floor Sales room with breathtaking views of the property, the sea and the twinkling lights of Cancun Hotel Zone and Isla Mujeres. With string music and passed appetizers, it was a lovely event and set the tone for a great weekend.

Here are some highlights:

Managing Entity Update – As Managing Entity Representative, Robert Kistner introduced the Developer, Villa Group and hotel executives, and on-site and off-site management personnel. He provided an overview of the exciting development progress made since the project's inception. He also gave a brief overview of tourism in Cancun and discussed the membership growth at the Villa del Palmar Cancun.

Club Director Update – Rhonda Mayer, Director of Club Services, gave a presentation that focused on the communication tools used by the Club, the Reserve Purchasing process, and Quality Assurance programs in place to maintain the property.



Financial Report – Dennis Morrissey, Director of Developer Services, presented information to illustrate the Club's 2011 performance and 2012 budget projections. He reviewed the maintenance fees for this year, and the reserve funds which are being managed in accordance with the long term plan to maintain the property with adequate reserves.

Management Company – Ken Owens, Vice President of Reservations and Travel Services, discussed member servicing and call center performance features such as vacation banking and borrowing, options like meal plans and transportation, and OnCall Travel Medical Insurance program benefits.

Resort Update – Germinal Garcia, the VDP Cancun Director of Operations, presented the members with photos and updates on amenities, products and services available at the resorts, and the proposed opening of two new restaurants.

Eagle's Wings Foundation Update – A video was shown in tribute to EWF Founder Jim McCarthy, who passed away this year. Eagle's Wings is a charitable organization that raises funds to grant directly to institutions in cities where Villa Group resorts have been developed – orphanages, senior homes, libraries, assistance for the blind, infirmed and underprivileged – every dollar goes to someone who desperately needs help.

Board of Directors – An election was held to formalize the Club Caribe Villa del Palmar Cancun Board of Directors. We are pleased to announce and welcome the seven new members of the Board: Robert Kistner, Fernando Gonzalez Jr., Julieta Reynoso, Dennis Morrissey, Ward Anderson, Ron Van Denakker and Don Horton. We are sure the Board will offer many ideas and input that will contribute to the success of Club Caribe.

Round Table Topics – If members needed more individualized assistance, the roundtables were an opportunity to meet representatives and discuss their account and questions one-on-one. Topics included: On-Call Travel Insurance Program, II Exchange Company, Member Services, Travel Escapes Club, Resort Management, Resort Com Marketing and Developer Services.



New Board Member Ward Anderson rocks the resort with his surprise performance.

Contents

Out and About Cancun

Zama Beach

Club – On a much welcomed and rarely occurring free afternoon, Rhonda Mayer (your Club Director) and I were scooting around Cancun's Isla Mujeres in a golf cart as the tourists do, when we stumbled upon a remarkable little beach hideaway



almost by accident. Thank goodness we didn't drive right by it because it was one of the most relaxing afternoons I have had in recent memory. Zama is a private beach club that charges no admission and you can use all their facilities, provided you have something to eat or drink.

The food and drinks were delicious! This was my introduction to a "Michelada" – an ice cold beer in a glass with tomato juice, tons of lime juice, ice and salt. I have never tasted something so refreshing! The staff was friendly, the facilities immaculately clean, the landscaping

and amenities very upscale. There are two pools (a gorgeous Infinity pool) with plenty of seating, and chaise lounges on the beach as well. A long dock offers a quiet place to sit and ponder, or maybe drink a Michelada. I did both. I couldn't believe they didn't charge for this place! (Hope I didn't jinx that!)

If you get a chance to check it out the next time you are in Cancun, please do! It was fun to zip around on the golf cart and the island is small enough that you can do it in one day, or even a portion of the day. You won't be sorry you took the time to seek out this little treasure! www.zamabeach.com

Cynthia Lasher
UVCJ Manager of Client Services

Out and About Loreto

Island Sail & Snorkel

– See the Islands in style! Meet us at our office in Hotel Santa Fe for a quick scenic drive down the coast to Loreto's marina at Puerto Escondido. After a quick orientation about the boat, we sail directly from Puerto Escondido into the Sea of Cortez watching for whales, dolphins and fish on the way to beautiful Danzante Island. Learn sailing basics and facts about the local wildlife before reaching the island beach. Great spot to snorkel, relax



in the sun or explore the beach. Some of Baja's best beaches are found here in Loreto. For lunch, enjoy fresh Ceviche, chips, salsa, and sandwiches. Enjoy a drink from our open bar before getting ready for the sail home. Great for families, adults or those looking to just relax. Enjoy Reggae, Latin and light music, and fun and games with the crew until we reach reality back at the dock! The ride back to

Loreto offers beautiful scenic views. Call 011-52-613-135-1493 or email info@wildloreto.com



Cancun Member Benefits

Benefit	Description	Deadlines/Terms	Fee	Contact
Villa Preferred Access	<ul style="list-style-type: none"> VPA Member Exclusive Toll Free 800 Number VPA Member Check-In Desk/Multi-Day Check-In VPA Card Benefits and Discounts Member Medical Travel Insurance (On Call International) Automatic Membership to Trave Escapes! Club Save and Borrow Up to 5 years Preferred Time Use for Pro-Rated Maintenance Fee Preferred Reservation Status - 24 Month Booking Window Priority Room Assignments & Suite Exchanges First option Suite Getaways Free Unit & Building Upgrades at Check-In (Upon Availability) One Cancellation Fee Waived Per Year Split Weeks Use 3/4 and 5/2 Added Flexibility in Booking Season and Unit Type Daily Use Available Upon Availability 	<p>VPA Members Only - Deadlines for Reservations and Vacation Banking.</p> <p>VPA Deadline November 1</p>	VPA membership offers many benefits that are not fee-based.	<p>Cancun VPA Members: 1-866-668-9261</p> <p>Outside the US & Canada: 1-619-209-5944</p> <p>www.vdpcancunmembers.com</p>
Elite/Residence Club	<ul style="list-style-type: none"> All VPA benefits listed above, PLUS: Additional booking windows Wait listed reservations Auto upgrades prior to check-in VIP resort amenities and check-in 	<p>Elite Members Only - Deadline for Reservations and Vacation Banking</p> <p>Deadline November 1</p>	Elite membership offers many benefits that are not fee-based.	<p>ELITE/RESIDENCE CLUB: 1-866-464-9284</p> <p>www.myvvc.com</p>
Preferred Time Use	<ul style="list-style-type: none"> Additional Week of Preferred Time available for the cost of the Maintenance Fee. 	<ul style="list-style-type: none"> * Equal to the number of weeks owned. * Use between May and October each year until expiration of contract. * Can be exchanged with Interval International. 	Maintenance Fee Rate	<p>Cancun VPA Members: 1-866-668-9261</p> <p>Outside the US & Canada: 1-619-209-5944</p>
Modifying Your Reservation	<ul style="list-style-type: none"> Members with a reservation, but needing to reschedule or modify existing reservation. 	<p>VPA may modify one reservation per year at no cost if more than 30 days in advance.</p> <p>If 30 days or less in advance:</p>	\$130 fee	<p>Cancun VPA Members: 1-866-668-9261</p> <p>Outside the US & Canada: 1-619-209-5944</p>
Unit/Season Upgrades & Split Weeks	<ul style="list-style-type: none"> Upgrade your unit to a larger unit type Upgrade to travel in a higher Season Split One BDR Units into 2 Studios Split Two BDR Units into 1 BDR & Studio Split VPA time - 4/3 or 5/2 (can be used at any resort) 	Some restrictions may apply	Difference of value between unit you own and the upgraded point value. All subject to availability.	<p>Cancun VPA Members: 1-866-668-9261</p> <p>Outside the US & Canada: 1-619-209-5944</p>
Vacation Bank	<ul style="list-style-type: none"> Save any weeks you are unable to use in the current year to the next year, for up to 5 years. * ALL members must call by the deadline to Vacation Bank. * Weeks are NOT automatically banked. If week is already expired, reinstatement fee applies. 	<p>VPA Deadline November 1</p>	No Vacation Bank fee for VPA Members, \$70 After Deadline	<p>Cancun VPA Members: 1-866-668-9261</p> <p>Outside the US & Canada: 1-619-209-5944</p>
Vacation Borrowing	<ul style="list-style-type: none"> Borrow up to 5 years of your vacation weeks to use during the current year. 	Available to paid-in-full members only.	No Vacation Borrow fee for VPA Members	<p>Cancun VPA Members: 1-866-668-9261</p> <p>Outside the US & Canada: 1-619-209-5944</p>



Cancun Member Benefits

Benefit	Description	Deadlines/Terms	Fee	Contact
Exchange	<ul style="list-style-type: none"> Exchange your week to over 3,000 worldwide resorts through Interval International (II). 	Terms and Conditions available from exchange company directly.	Interval International Fees Apply.	Interval International: www.intervalworld.com (800) 634-3415
Additional Nights	<ul style="list-style-type: none"> Book one or more nights in addition to the time that you own. Allows for extended trips! 	Subject to availability.	Members receive 30% - 40% off the rack rate.	Cancun VPA Members: 1-866-668-9261 Outside the US & Canada: 1-619-209-5944
Guest Certificates	<ul style="list-style-type: none"> Share the fun of resort vacationing with a friend, family member or business associate when you send a guest to use your week (pre-arrange for guest use). 	Guest must be at least 25 years of age. There will be a \$500 deposit for guests under 25.	\$35	Cancun VPA Members: 1-866-668-9261 Outside the US & Canada: 1-619-209-5944
Airport Shuttle Service	<ul style="list-style-type: none"> Airport transfers are available to Villa del Palmar Cancun. If you are traveling to one of the Villa Group resorts in Puerto Vallarta or Los Cabos, shuttles are available from the airports directly to the Villa Group Resorts. Please be sure to present vouchers. 	Suggested to schedule transportation at least 14 days prior to arrival.	Varies by resort. Please call Member Services for information.	Cancun VPA Members: 1-866-668-9261 Outside the US & Canada: 1-619-209-5944
Meal Packages Spa Packages Specialty Baskets	<ul style="list-style-type: none"> You can order a special basket for a Honeymoon, Anniversary or Birthday. Have your room pre-stocked with wine, beer, chips, fruit and other specialties when you arrive. Pre-book all of your Spa services, and learn about meal packages for each resort. 	Suggested scheduling time frame is at least 30 days in advance, but no less than 14 days prior to arrival.	Fees vary based on programs.	Cancun VPA Members: 1-866-668-9261 Outside the US & Canada: 1-619-209-5944
Medical Travel Insurance	<ul style="list-style-type: none"> (On Call International) Peace of mind when you travel. Coverage with the use of your time at any resort in the world. 	You are automatically enrolled as a VPA member.	VPA Members - Free	Cancun VPA Members: 1-866-668-9261 Outside the US & Canada: 1-619-209-5944
Maintenance Fee Payment Options	<ul style="list-style-type: none"> Installment plan to pay maintenance fees in 4 quarterly payments. Installment plan to pay maintenance fees in monthly payments. 	Members must re-enroll each year in Quarterly payment plan, and return consent forms by deadline for validation.	Fees Vary	Cancun VPA Members: 1-866-668-9261 Outside the US & Canada: 1-619-209-5944
Health Travel Guides	<ul style="list-style-type: none"> Health Travel Guides makes it safe and easy to book quality, affordable health care in Mexico. Our world class doctor network offers dental, cosmetic, LASIK and surgical procedures at prices you won't find in the U.S. 	www.healthtravelguides.com info@healthtravelguides.com	Fees Vary	HTG: 1-866-978-2573
Travel Escapes! Club	<ul style="list-style-type: none"> Travel Escapes! Club (TEC) provides members with access to competitive airline fairs, World-Wide Cruises and Escorted Tours. 	Log onto www.travelescapesclub.com anytime to access discounted fares and view latest specials.	VPA Members - Free	www.travelescapesclub.com 1-866-891-4580



Out and About Cabo

Bungee Bombers – is a 2-hour activity that will get your adrenaline in full gear – there is nothing else like it in Cabo! Located in Wild Canyon Park in the corridor between Cabo San Lucas and San Jose del Cabo, it is approximately a 20 minute drive from the resort. Once you arrive at the Gondola 100 meters above the ground, each person will take their turn to plunge into the breathtaking surroundings until being suspended just 15 meters above the Canyon ground. After that, you'll finish off the memorable experience with lunch at "the Lion's Den," where you will view and have the opportunity to purchase commemorative photos of this experience at a reasonable price.



optimal nutrition, a variety of healthy food from all food groups and healthy eating habits can keep you on the road to better health. Food, one of life's great pleasures, is the foundation to a healthy lifestyle and in Cabo a healthy lifestyle is a way of life. During this tour, you will learn about different local plant species, get to know the Cactus sanctuary in San Jose del Cabo and have the opportunity to shop in downtown Los Cabos while learning more about its history. This shopping trip will include a stop at an organic market where you can buy quality produce and food products that are 100% natural.

For prices and information on either of these tours, please contact Viajes el Arco Onsite Travel Agency.

Organic Market – What you eat can affect how your body functions. To maintain

Out and About Puerto Vallarta

Puerto Vallarta Zoo – Feel the magic of the jungle and see local animals plus many exotic animals from throughout the world at El Zoologico de Vallarta. Here, you and your family will get up close and personal with tigers, lions, monkeys and more. It's an amazing experience to be almost face to face with a lion or a jaguar. Children will also have the rare and memorable opportunity to interact with cubs!

Located in Mismaloya, Zoologico de Vallarta is surrounded by lush jungle vegetation in one of Puerto Vallarta's most exotic zones. This naturally tropical environment provides the perfect setting for the zoo's more than 400 mammal, bird and reptile inhabitants. A walk through the zoo is one of the most touching experiences that one can experience as a family, especially in an environment where interacting with the animals is encouraged.

The Zoologico de Vallarta understands

very well that the animals need a natural habitat in order to sustain good health for these animals. For this reason, the living spaces of animals are designed with the goal of keeping their captive environment as natural as possible in order to maintain their quality of life.

Hacienda el Divisadero – Nestled amongst mountain trails and rural roads, it is a special place full of history and ancient traditions. You'll discover nature in its purest splendor, with plenty of photo opportunities. Walk along paths lined with agave plants until arriving at the "taberna" where exquisite "raicilla,"



Puerto Vallarta's most traditional drink, is prepared. Then, discover 1,200 year old petroglyphs created by prehispanic ancestors. In this exciting full-day adventure you will submerge yourself in local flora and fauna, taste Puerto Vallarta's oldest drink and wonder at the beauty of ancient art, all in one day!

UVCI Annual Calendar

October – Maintenance fee assessment bills will be mailed.

November 1st – Vacation banking deadline.

November 30th – Maintenance fee payments due. 1st Installment is due for members utilizing the quarterly maintenance fee payment option.

December 1st – Unpaid maintenance assessments are delinquent and subject to late fees and penalties.

February 1st – 2nd Installment due for members utilizing the quarterly maintenance fee payment option.

May 1st – 3rd Installment due for members utilizing the quarterly maintenance fee payment option.

August 1st – 4th Installment due for members utilizing the quarterly maintenance fee payment option.



Member Referral Department

Happy New Year from the Referral Department!

We have an exclusive holiday special for Club Caribe Members this season. When you travel to Cancun on your next vacation, now it's easier to bring friends and family with you! We are currently selling 5-day/4-night packages for your referral guests for travel to Cancun, for \$399! This price also includes 2 days of All-Inclusive Meal Plans for 2 people at no extra charge! Additional upgrades for extra nights, larger units, and extended meal plans are available as well. **Give us a call at 1-800-676-9394** and take your loved ones to Mexico with you this year!

The Pre-Arrival team is also looking forward to some fantastic new offerings exclusively for members utilizing their Pre-Arrival Concierge! As of December 2011, we are now able to book activities and excursions for you at discounted rates! Packages are available with a variety of options to cater to your vacation preferences, whether you enjoy fishing, snorkeling, whale watching, sightseeing, or sailing. Let us set up your vacation in advance so you have nothing to worry about once you arrive... except enjoying yourself!